

**Governor's Executive
Workforce Board**

Inaugural Meeting

November 26, 2012

**The Vern Riffe Center for Government and the Arts
77 South High Street, 31st Floor
Columbus, Ohio 43215**



Governor's Executive Workforce Board

John R. Kasich, Governor of Ohio
R. Blane Walter, Chair

Governor's Executive Workforce Board

John R. Kasich
State of Ohio

R. Blane Walter (Chair)
mVentiv Health

John E. Barnes, Jr.
Ohio House

Bill Beagle
Ohio Senate

Ralf Bronnenmeier
Groh Systems, Inc.

Roy A. Church
Lorain County Community College

Michael B. Colbert
Ohio Department of Job and Family Services

Janet Creighton
Stark County

Tim Derickson
Ohio House

Dennis Franks
Pickaway Ross Career and Technology Center

Lou Gentile
Ohio Senate

Vicki Giambrone
City of Beavercreek

Mitchell P. Grindley
Plaskolite, Inc.

Amanda Hoyt
Finance Fund

Julie S. Janson
Duke Energy

David L. Joyce
General Electric Aviation

John Komor
General Mills

Dennis A. Nash
Kenan Advantage Group

Phillip L. Parker
Dayton Area Chamber of Commerce

Albert B. Ratner
Forest City Enterprises, Inc.

Doug Beffitt
Indiana-Kentucky-Ohio Regional Council of Carpenters

Patrick Sink
International Union of Operating Engineers

Richard A. Stoff
Ohio Business Roundtable

Gary S. Weinstein
Providence Equity Partners

David Whitehead
FirstEnergy

Thomas F. Zenty III
University Hospitals

Governor's Executive Workforce Board

Inaugural Meeting, November 26, 2012

1:00 – 3:00 p.m.

Riffe Center
77 South High Street, 31st Floor
South B & C
Columbus, OH 43215

1:00 p.m. *Welcome and Introductions*
Governor Kasich and Chair Blane Walter

1:20 p.m. *Board Purpose*
Chair Blane Walter

- Forecasting
- Delivery and Services
- Measurements

1:35 p.m. *Board Orientation: Current State of Ohio's Workforce*
Chair Blane Walter

- Returning Veterans
- Forecasting
- Delivery and Services
- Measurements

3:00 p.m. *Meeting Adjourned*
Chair Blane Walter

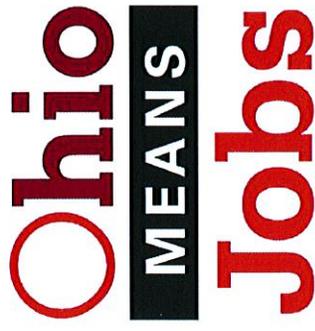
Next Meetings:

Tuesday, March 12, 2013

Tuesday, June 11, 2013

Tuesday, September 10, 2013

Tuesday, December 10, 2013



**Governor's Executive
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Inaugural Meeting

November 26, 2012

Board Purpose

Governor's Executive Workforce Board

1. Support the process of forecasting the skill needs of employers
2. Ensure that the delivery and services of Ohio's **Workforce** are streamlined;
3. Provide guidance on performance measurements of the system.

Current State of Ohio's Workforce



Returning Veterans

Forecasting

Login-Validation Employer Information Employer Survey

NAICS Code : 332321

Enter Company defined Job Descriptions here, or select from list below.

SOC Job Descriptions
 Accountants and Auditors
 Administrative Services Managers
 Architects, Except Landscape and Naval
 Architectural and Civil Drafters
 Assemblers and Fabricators, All Other



Company Selected Roles

Add To Master List

| Role Description | SOC Code | Next 12 Months | Next 36 Months | Next 60 Months | Certifications Needed | Remarks (*) |
|---|------------|----------------|----------------|----------------|-------------------------|-------------|
| X Security Management Specialists | 13-1199.02 | 1 | 0 | 4 | gate security | Add |
| X Architectural and Engineering Managers | 11-9041 | 0 | 0 | 0 | engineering certificate | Add |
| X Chemical Equipment Operators and Tenders | 51-9011 | 0 | 0 | 0 | Add | Add |
| X Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 49-9021 | 0 | 0 | 0 | Add | Add |
| X Chemical Equipment Operators and Tenders | 51-9011 | 0 | 0 | 0 | Add | Add |
| X Civil Engineers | 17-2051 | 0 | 0 | 0 | Add | Add |
| X Chemical Equipment Operators and Tenders | 51-9011 | 0 | 0 | 0 | Add | Add |
| Total | | 1 | 0 | 4 | | |

Save Submit

(*) If your business has more specific training or skill needs than those explained in the hyperlinked Role Description please add it in the remarks section. Also we would find value in knowing your thoughts on why you anticipate having difficulty filling the position.

Program Services and Delivery



Snapshot of Ohio's Workforce Programs

Approx Total Allocation \$916m (w/o SSI); \$1,932m (w SSI)
(SSI = State Share of Instruction)

Training Programs 25

Approx \$686m

- Workforce Investment Act WIA (JFS)
- Rapid Response (JFS)
- Unemployment Compensation (JFS)
- Wagner-Peyser (JFS)
- State Apprenticeship (JFS)
- Trade Adjustment Assistance TAA (JFS)
- National Emergency Grants NEG (JFS)
- TANF (JFS)
- Summer Youth (JFS)
- Work Participation (JFS)
- Veterans Services Jobs for Veterans Act (JFS)
- Vocational Rehabilitation Services (RSC)
- National Guard Tuition Grant Program (BOR)
- War Orphans (BOR)
- State Approving Agency for Veterans (VSA)
- Troops to Teachers (VSA)
- Ohio GI Promise (BOR)
- Incumbent Worker Training Voucher (DSA)
- Ohio Workforce Guarantee Program (DSA)
- Appalachian Training Investment (DSA)
- Community Block Grant (DSA)
- Third Frontier Internship Program (DSA)
- Co-Op Internship Program (BOR)
- On-the-job Training (ODOT)
- Senior Community Services Empl (Aging)

Educational Programs 24

Approx \$180m (w/o SSI)

- Carl D Perkins Act 2006 (Career Tech-BOR)
- Adult Basic Literacy Education ABLE (BOR)
- Postsecondary Adult-Career Tech AWE (BOR)
- Choose Ohio First Scholarship (BOR)
- Ohio College Opportunity Grants (BOR)
- Foster Youth Scholarship Program (BOR)
- Ohio Academic Scholarship Program (BOR)
- Ohio Safety Officers Memorial Program (BOR)
- National Health Services Corp – Scholarship (ODH)
- State Share of Instruction (BOR)
- Carl D Perkins Act 2006 (Career Tech-ODE)
- Career Field – Construction Technologies (ODE)
- Career Field – Ag and Environmental Sys (ODE)
- Career Field – Eng and Science Tech (ODE)
- Career Field – Fin, Bus and Admin Svcs (ODE)
- Career Field – Health Services (ODE)
- Career Field – Hospitality and Tourism (ODE)
- Career Field – Information Technology (ODE)
- Career Field – Law and Public Safety (ODE)
- Career Field – Manf Tech (ODE)
- Career Field – Marketing (ODE)
- Career Field – Transportation (ODE)
- Career Based Intervention (ODE)
- State General Equivalency Diploma GED (ODE)

ODRC/DYS Programs 13

Approx \$28m

- Adult Basic Education and GED (ODRC)
- Advanced Job Training (ODRC)
- Apprenticeship (ODRC)
- Career Technology Voc Adult (ODRC)
- Career Tech Voc Secondary (ODRC)
- High School Program (ODRC)
- Literacy Units (ODRC)
- Transitional Education Programs (ODRC)
- Youth Transitional Program (ODRC)
- DYS Subsidy Grant (DYS)
- FFY 2010 Title II formula grant (DYS)
- Striving to Achieve STARR (DYS)
- Buckeye United (DYS)

Information Services 12

Approx \$12m

- Systems
- iLearnOhio Network (BOR)
- Ohio Career Information System (ODE)
- Ohio Means Jobs (JFS)
- Instructional Management Systems (ODE)
- Ohio Means Success (BOR)
- Service
- Labor Market Information BLS (JFS)
- Labor Market Information Train Guidance (JFS)
- Governors Workforce Policy Advisory Bd (DSA)
- Ohio Articulation and Transfer Network (BOR)
- Employer Benefits
- Work Opportunity Tax Credit WOTC (JFS)
- Foreign Labor Certification (JFS)
- Migrant Seasonal Worker Program (JFS)

Continue Ed & Loan Services 16

Approx \$2.5m

- Loan Programs
- Nursing Education Assistance Loan Prog (BOR)
- Dentist Workforce Loan Program (ODH)
- Ohio Dentist Loan Repayment Program (ODH)
- Physicians Loan Program (ODH)
- National Health Services Corp Loan Repay (ODH)
- State Loan Repayment Program (ODH)
- Architecture Loan Program
- Minority/Appalachian Loan Repayment
- Continuing Education
- Education Conferences (ODADAS)
- Continuing Ed for License Holders (Commerce)
- Ohio Healthy Home/Lead Program – Grant (ODH)
- Nurse Aide Training and Competency (ODH)
- Nursing Continuing Education Program (ODH)
- OSU 30-J-1 Visa Waiver Program (ODH)
- Appalachian Regional Commission (ODH)
- National Interest Waiver Program (ODH)

Obsolete Funding Sources 2

Approx \$6.6m

- Energizing Careers Program (DSA)
- Student/Resident Exp Rotations SEARCH (ODH)

Rationalization of Workforce System

Process

- Verify workforce program information
- Conduct in-depth analysis
- Vet & discuss proposed changes with various stakeholders
 - Gain input from **businesses**
- Approval of change recommendations
- Implementation

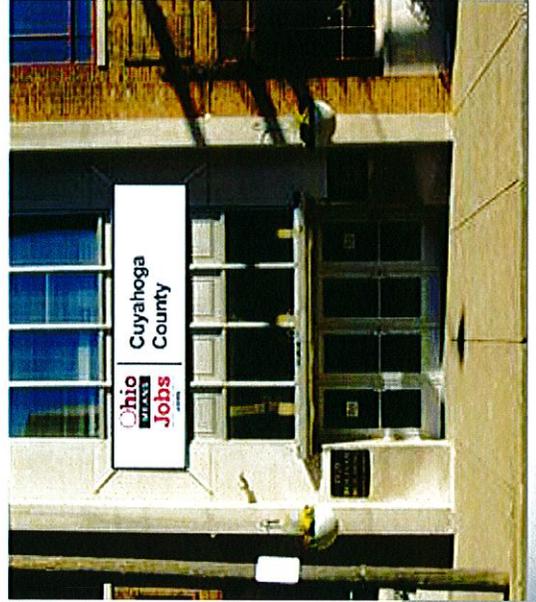
Recommendations Ready-To-Implement

- **Communication** between Governor's Board and local workforce boards
- **System branding and marketing**

Before One-Stop Branding



After Ohio Means Jobs Branding



Recommendations Ready-To-Implement

- Individual Training Accounts (Workforce Investment Act):
 - **Aligning** training funds to **in-demand jobs and skills**
 - **Standardization** across state
- **Connecting individuals receiving Unemployment Insurance benefits to available jobs**

Higher Education



Measurements

Resources

Board Press Release



Governor's Executive
Workforce Board



JOHN R. KASICH

GOVERNOR • STATE OF OHIO

Communication Department

September 24, 2012

Rob Nichols, (330) 760-7582, rob.nichols@governor.ohio.gov

KASICH ANNOUNCES GOVERNOR'S EXECUTIVE WORKFORCE BOARD

COLUMBUS – Gov. John R. Kasich today announced the members of the Governor's Executive Workforce Board, taking another significant step to reform Ohio's broken workforce development system. A policy priority since running for office, Gov. Kasich firmly believes that Ohio's economic future is dependent upon a strong workforce and continues to champion reforms that will help Ohioans get the training they need to get back to work.

In February 2012, Gov. Kasich created the Governor's Office of Workforce Transformation and strengthened the role of the Executive Workforce Board via [Executive Order 2012-02K](#). The Board will advise the Governor and the Governor's Office of Workforce Transformation on the development, implementation, and continuous improvement of Ohio's entire workforce system, including recommendations on how best to streamline the 77 existing workforce programs currently scattered across 13 state agencies.

The majority of the Board directly represents private-industry business, but also included on the Board are representatives from the Ohio General Assembly, local government, a state agency, labor, and higher education. The Board will be chaired by Blane Walter, CEO of InChord Communications. The appointments to the board are effective immediately and will serve at the pleasure of the Governor. The Board members include the Governor and the following:

R. Blane Walter of Columbus (Franklin Co.) will serve as chairman of the board and a representative of the business community. Walter is the founder and CEO of InChord Communications, the largest independently-owned, healthcare communications company in the world.

Ralf Bronnenmeier of Findlay (Hancock Co.) will serve as a representative of the manufacturing industry. Bronnenmeier is currently CEO of Grob Systems in Bluffton.

Roy A. Church of Lorain (Lorain Co.) will serve as a representative of community colleges. Church has served as the President of Lorain County Community College since 1987.

Michael B. Colbert of Xenia (Greene Co.) will serve as a representative of the state workforce development agencies. Colbert is director of the Ohio Department of Job and Family Services (ODJFS), and is responsible for supervising many state programs,

including public assistance, workforce development, unemployment compensation, and several others.

Janet Creighton of Canton (Stark Co.) will serve as a representative of local governments. Creighton is a Stark County Commissioner.

Dennis Franks of Stoutsville (Fairfield Co.) will serve as a representative of career technical schools. Franks is the superintendent of Pickaway Ross Career and Technology Center, where he has worked for 23 years.

Vicki Giambrone of Beavercreek (Greene Co.) will serve as a representative of local governments. Giambrone is the mayor of Beavercreek.

Mitchell P. Grindley of Westerville (Franklin Co.) will serve as a representative of the manufacturing industry. Grindley currently serves as vice president of sales and marketing at Plaskolite in Columbus and is a member of the company's board of directors.

Amanda Hoyt of Columbus (Franklin Co.) will serve as a representative of small businesses. Hoyt is the Director of Public Affairs for Finance Fund, a statewide non-profit financial intermediary committed to bridging resources with low to moderate income communities.

Julie S. Janson of Cincinnati (Hamilton Co.) will serve as a representative of the energy industry. Janson is president of Duke Energy's utility operations in Ohio and Kentucky, serving approximately 1 million gas and electric customers in southwest Ohio and approximately 230,000 customers in six northern Kentucky counties.

David L. Joyce of Cincinnati (Hamilton Co.) will serve as a representative of the aviation manufacturing industry. Joyce is president and CEO of GE Aviation, one of the fastest-growing divisions of the General Electric Company.

John Komor of Jackson (Jackson Co.) will serve as a representative of the food industry. Komor is the plant manager of the General Mills plant in Wellston, Ohio, where he oversees 1,200 employees and provides coordination and direction for overall plant operations.

Dennis A. Nash of North Canton (Stark Co.) will serve as a representative of the distribution and logistics industry. Nash is CEO and director of Kenan Advantage Group (KAG), North America's largest tank truck transporter and logistics provider.

Phillip L. Parker of Dayton (Montgomery Co.) will serve as a representative of the business community. Parker is the president and CEO of the 104-year old and nearly 3,000-member regional business trade association, the Dayton Area Chamber of Commerce.

Albert B. Ratner of Cleveland (Cuyahoga Co.) will serve as a representative of the real estate industry. Ratner is co-chairman emeritus of the board of Forest City Enterprises,

Inc., and has been in the commercial and residential real estate industry with Forest City since 1951.

Doug Reffitt of Galloway (Franklin Co.) will serve as a representative of labor. Reffitt currently serves as Director of the Indiana/Kentucky/Ohio Regional Council of Carpenters.

Pat Sink of Cleveland (Cuyahoga Co.) will serve as a representative of labor. Sink is the business manager of the International Union of Operating Engineers, Local 18.

Richard A. Stoff of Bexley (Franklin Co.) will serve as a representative of the business community. Stoff is the founding president and CEO of the Ohio Business Roundtable (BRT), a partnership of chief executive officers of Ohio's largest businesses.

Gary S. Weinstein of Greenwich, CT will serve as a representative of the finance industry. Weinstein is COO of Providence Equity Partners where he is responsible for human resources, finance, investor relations, compliance and information technology.

David Whitehead of Solon (Cuyahoga Co.) will serve as a representative of the energy industry. Whitehead is the former Vice President, Corporate Secretary and Chief Ethics Officer of FirstEnergy and currently serves as the chairman of the Board of Trustees of Cuyahoga Community College.

Thomas F. Zenty III of Cleveland (Cuyahoga Co.) will serve as a representative of the biohealth industry. Zenty is the CEO of University Hospitals, a comprehensive health system with \$2 billion in annual revenues and comprised of seven owned and two joint-venture medical centers.

In addition to those listed above, the Ohio General Assembly has four representatives on the Board who are appointed by the Speaker of the House and the President of the Senate:

John E. Barnes, Jr. of Cleveland (Cuyahoga Co.) will serve as an Ohio House of Representatives-appointed member of the board. Barnes has focused his career on job creation, economic development, and international business, where he has traveled all over the world in order to work with public and private entities to increase capitalistic efforts.

Bill Beagle of Tipp City (Miami Co.) will serve as an Ohio Senate-appointed member of the board. Beagle and his wife, Karen, own and operate a small business.

Tim Derickson of Oxford (Miami Co.) will serve as an Ohio House of Representatives-appointed member of the board. Derickson is a small business owner in his home district.

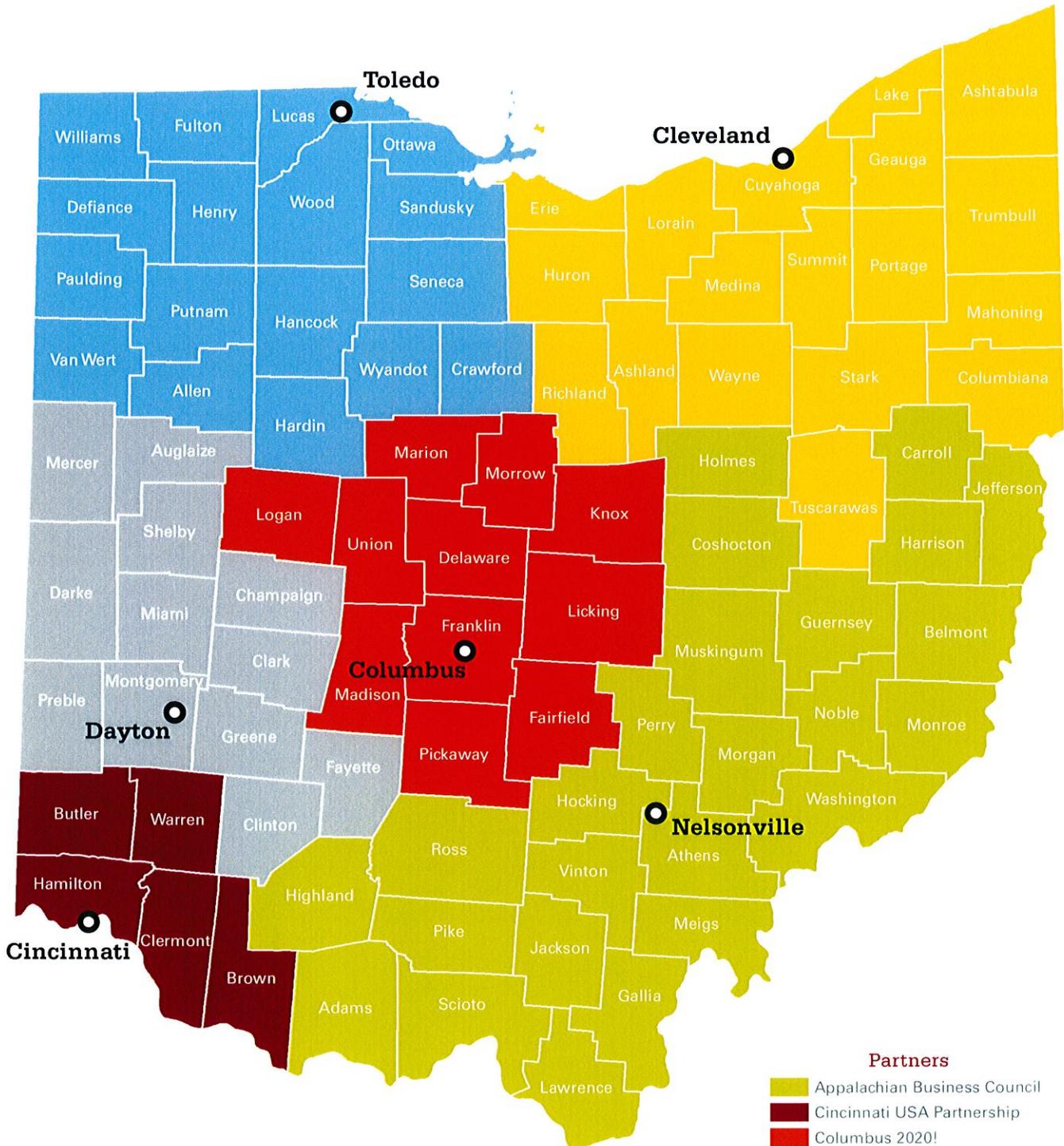
Lou Gentile of Steubenville (Jefferson Co.) will serve as an Ohio Senate-appointed member of the board. Gentile has spent his career advocating for the people of Appalachia, promoting workforce development programs, the expansion of broadband service and advanced energy projects throughout the region.

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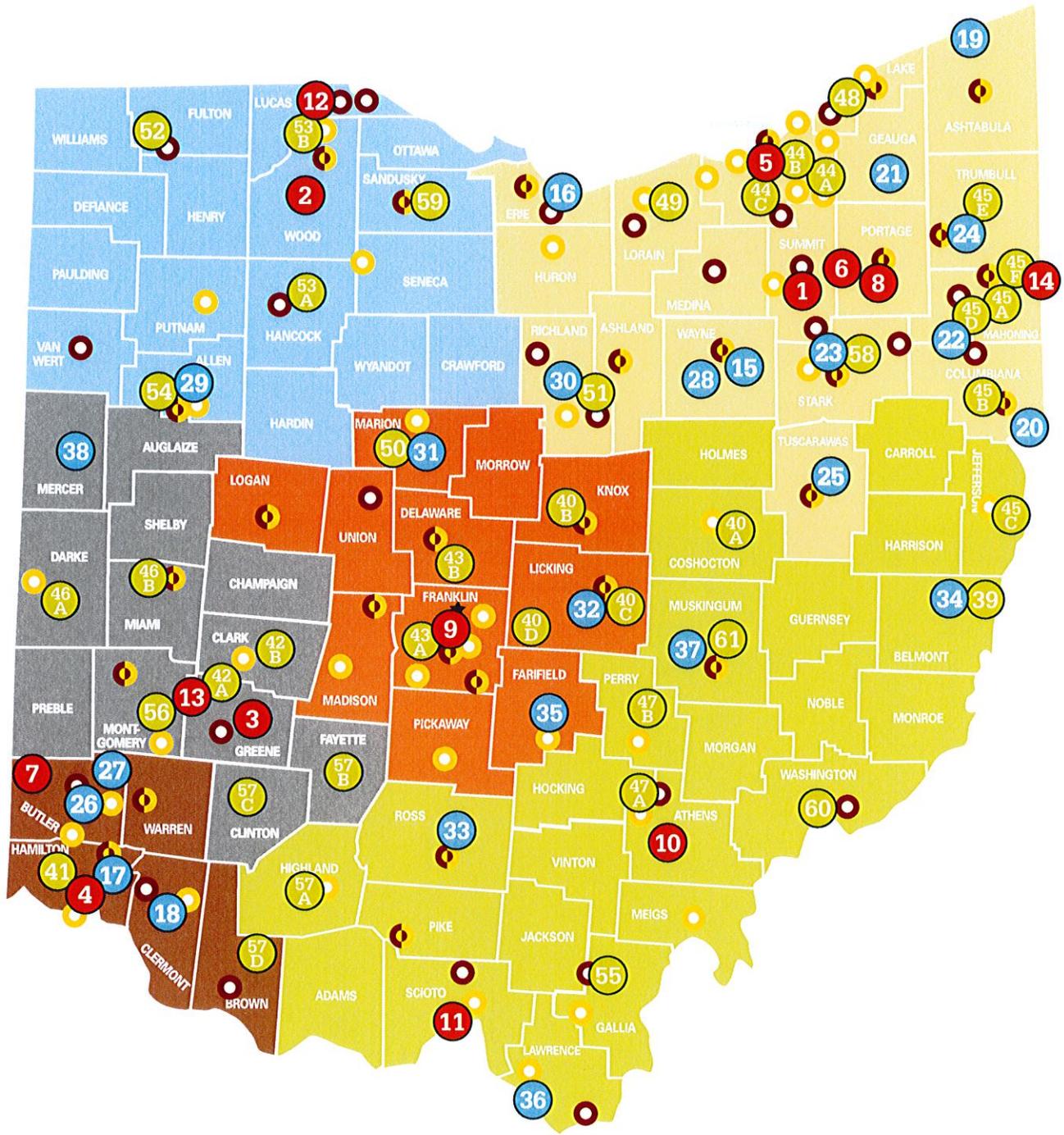
Maps

- *JobsOhio Network*
- *University System of Ohio*
- *One-Stops and Workforce Investment Boards*

JobsOhio Network



- Partners**
- Appalachian Business Council
 - Cincinnati USA Partnership
 - Columbus 2020!
 - Dayton Development Coalition
 - Regional Growth Partnership
 - Team NEO

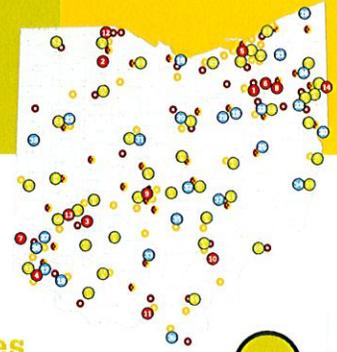


JobsOhio Regions

- NORTHWEST
- NORTHEAST
- WEST
- CENTRAL
- SOUTHEAST
- SOUTHWEST

University System of Ohio Institutions

- University Main Campus
- University Regional Campus
- Community College
- ABE Program
- AWE Center
- Joint ABE/AWE Site



University System of Ohio

Universities

1. The University of Akron
2. Bowling Green State University
3. Central State University
4. University of Cincinnati
5. Cleveland State University
6. Kent State University
7. Miami University
8. Northeast Ohio Medical University
9. The Ohio State University
10. Ohio University
11. Shawnee State University
12. The University of Toledo
13. Wright State University
14. Youngstown State University

Regional Campuses

15. The University of Akron - Wayne
16. Bowling Green State University - Firelands
17. University of Cincinnati - Blue Ash
18. University of Cincinnati - Clermont
19. Kent State University - Ashtabula
20. Kent State University - East Liverpool
21. Kent State University - Geauga
22. Kent State University - Salem
23. Kent State University - Stark
24. Kent State University - Trumbull
25. Kent State University - Tuscarawas
26. Miami University - Hamilton
27. Miami University - Middletown
28. The Ohio State University Agricultural Technical Institute
29. The Ohio State University - Lima
30. The Ohio State University - Mansfield
31. The Ohio State University - Marion
32. The Ohio State University - Newark
33. Ohio University - Chillicothe
34. Ohio University - Eastern
35. Ohio University - Lancaster
36. Ohio University - Southern
37. Ohio University - Zanesville
38. Wright State University - Lake

Community Colleges

39. Belmont College
40. Central Ohio Technical College
 - A. Coshocton Campus
 - B. Knox Campus
 - C. Newark Campus
 - D. Pataskala Campus
41. Cincinnati State Technical & Community College
42. Clark State Community College
 - A. Greene Center
 - B. Springfield Campus
43. Columbus State Community College
 - A. Columbus Campus
 - B. Delaware Campus
44. Cuyahoga Community College
 - A. Eastern Campus
 - B. Metro Campus
 - C. Western Campus
45. Eastern Gateway Community College
 - A. Choffin Career & Technical Center
 - B. Columbiana County Career & Technical Center
 - C. Jefferson County Campus
 - D. Mahoning County Career & Technical Center
 - E. Trumbull Career & Technical Center
 - F. The Valley Center
46. Edison Community College
 - A. Darke County Campus
 - B. Piqua Campus
47. Hocking College
 - A. Nelsonville Campus
 - B. Perry Campus
48. Lakeland Community College
49. Lorain County Community College
50. Marion Technical College
51. North Central State College
52. Northwest State Community College
53. Owens Community College
 - A. Findlay Campus
 - B. Toledo Campus
54. Rhodes State College
55. Rio Grande Community College
56. Sinclair Community College
57. Southern State Community College
 - A. Central Campus
 - B. Fayette Campus
 - C. North Campus
 - D. South Campus
58. Stark State College
59. Terra Community College
60. Washington State Community College
61. Zane State College

Adult Basic & Literacy Education Programs (ABLE)



ALLEN: Lima City Schools

ATHENS: SEPTA Correctional Facility

BUTLER: Hamilton City School District, Middletown City School District

CLARK: Springfield City School District

CLERMONT: Clermont County Educational Service Center

COSHOCTON: Coshocton County Job & Family Services

CUYAHOGA: Cleveland Heights-University Heights ABLE; Cuyahoga Community College; Euclid City Schools; Lakewood City Schools; Parma City School District; Westlake City Schools

DARKE: Greenville City Schools

FAIRFIELD: Lancaster-Fairfield Community Action Agency

FRANKLIN: Godman Guild Association; Leo Yassenoff Jewish Community Center; South-Western City Schools

GALLIA: Gallia-Jackson-Vinton Joint Vocational School District

HAMILTON: Cincinnati Public Schools

HIGHLAND: Southern State Community College

HURON: Norwalk City Schools

JEFFERSON: Eastern Gateway Community College

LAKE: Painesville City Local Schools

LAWRENCE: Lawrence County Joint Vocational High School

LORAIN: Lorain County Community College

MADISON: London City School District

MARION: Marion Technical College

MEIGS: Athens-Meigs Educational Service Center

MONTGOMERY: Kettering City School District

PERRY: Perry-Hocking Educational Service Center

PICKAWAY: Pickaway County Educational Service Center

PUTNAM: Putnam County Educational Service Center

RICHLAND: Mansfield City Schools-Adult & Community Education

SCIOTO: South Central Ohio Educational Service Center

SENECA: Fostoria City Schools

STARK: Massillon City Schools

SUMMIT: Project Learn of Summit County

WOOD: Owens Community College

Adult Workforce Education Centers (AWE)



ATHENS: Tri-County Career Center

BROWN: Southern Hills Career & Technical Center

BUTLER: Butler Technology & Career Development Schools

CLERMONT: U.S. Grant Joint Vocational School District

COLUMBIANA: Salem City Schools

CUYAHOGA: Cuyahoga Valley Career Center

ERIE: EHOVE Career Center

FULTON: Four County Career Center

GALLIA: Buckeye Hills Career Center

GREENE: Greene County Career Center

HANCOCK: Findlay City Schools

LAKE: Willoughby-Eastlake City Schools

LAWRENCE: Collins Career Center/Lawrence County Joint Vocational School

LORAIN: Lorain County Joint Vocational School

LUCAS: Oregon City Schools; Toledo City Schools

MAHONING: Mahoning County Career & Technical Center

MEDINA: Medina County Career Center

RICHLAND: Madison Adult Career Center; Pioneer Career & Technology Center

SCIOTO: Scioto County Career Technical Center

STARK: Alliance City Schools

SUMMIT: Akron City Schools; Portage Lakes Career Center

UNION: Tri-Rivers Career Center

VAN WERT: Vantage Career Center

WASHINGTON: Washington County Career Center

Joint ABLE/AWE



ALLEN: Apollo Career Center

ASHLAND: Ashland County-West Holmes Career Center

ASHTABULA: Ashtabula County Joint Vocational School

COLUMBIANA: Columbiana County Career & Technical Center

CUYAHOGA: Polaris Joint Vocational School District

DELAWARE: Delaware Area Career Center

ERIE: Sandusky City Schools

FRANKLIN: Columbus City Schools; Eastland-Fairfield Career Center

HAMILTON: Great Oaks Institute of Technology

KNOX: Knox County Career

LAKE: Auburn Career Center

LICKING: C-TEC

LOGAN: Ohio Hi-Point Joint Vocational School District

MADISON: Tolles Career & Technical Center

MAHONING: Youngstown City Schools

MIAMI: Upper Valley Joint Vocational School

MONTGOMERY: Miami Valley Career Technology Center

MUSKINGUM: Mid-East Career & Technology Center

PIKE: Pike County Career Technology Center

PORTAGE: Maplewood Career Center

ROSS: Pickaway-Ross Career & Technology Center

SANDUSKY: Vanguard-Sentinel Career Centers

STARK: Canton City Schools

TRUMBULL: Trumbull Career & Technical Center

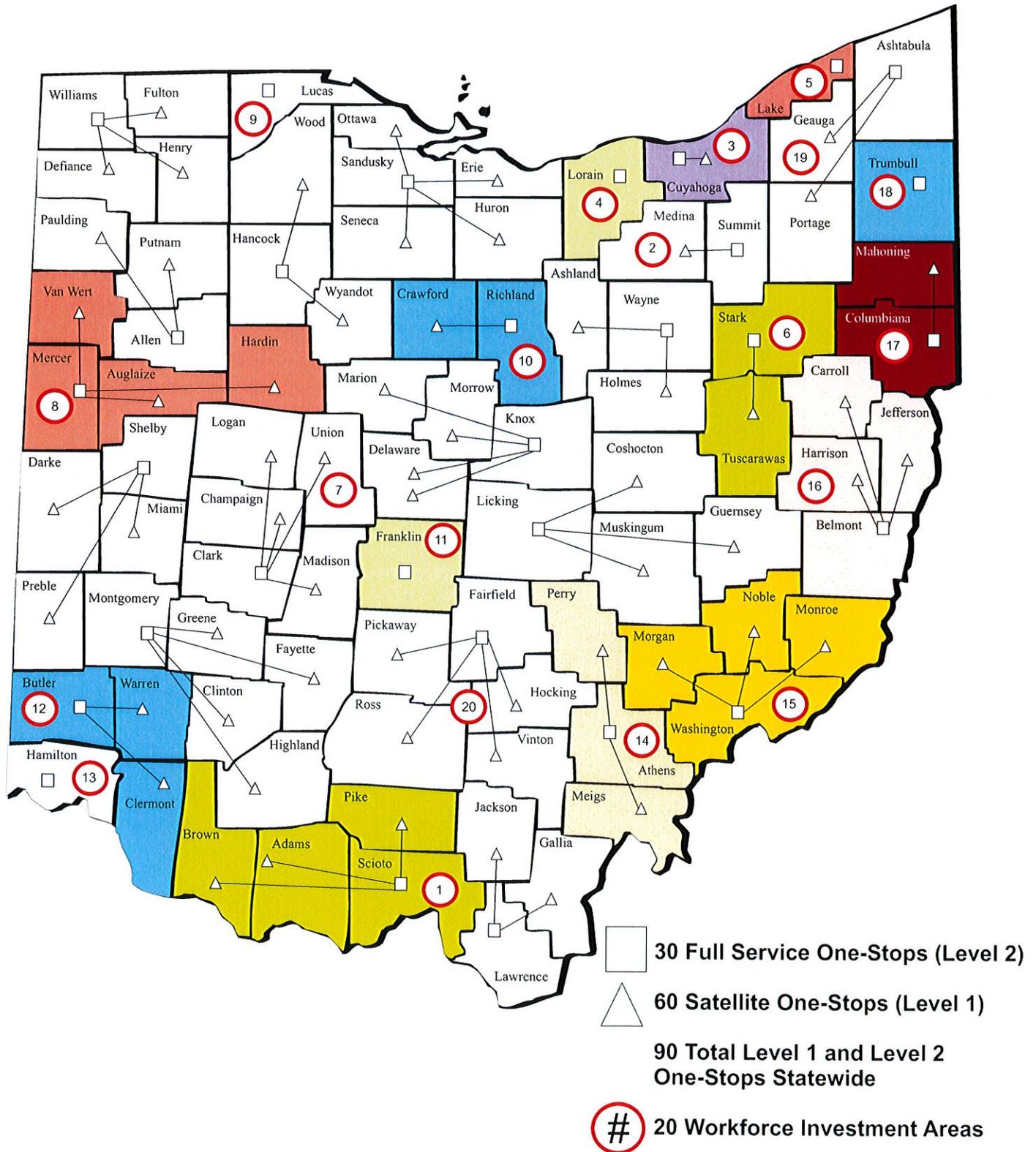
TUSCARAWAS: Buckeye Joint Vocational School District

WARREN: Warren County Career Center

WAYNE: Wayne County Schools Career Center

WOOD: Penta Career Center

Ohio's One-Stop System

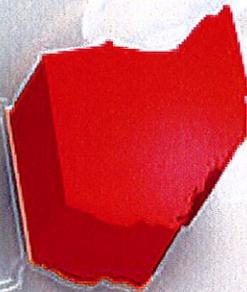


Ohio Overview

- *Industries*
- *Business Functions*
- *Economic Development*

Ohio

OVERVIEW



LEARN WHY OHIO IS THE TOP LOCATION FOR YOUR BUSINESS

Quick Facts

- POPULATION
11.5 million
- GROSS DOMESTIC PRODUCT (GDP)
\$484 billion
- MANUFACTURING GDP
\$80.7 billion
- NUMBER OF BUSINESS ESTABLISHMENTS
926,780
- UNEMPLOYMENT RATE (SEPTEMBER 2012)
7.0%

Business thrives in Ohio

Ohio is the heart of the Midwest. It's a state led by a business-minded governor focused on cultivating a robust business climate that begins with having the lowest tax rate in the Midwest on new capital investment and amplified by a common sense regulatory approach so businesses can thrive. All businesses in Ohio benefit from reduced expenses and are taxed at the same low rate.

Built-in benefits to locating your business in Ohio:

Diverse economy represented by strong industry sectors. Ohio's total economic output of \$484 billion in 2011 was divided across multiple industries with significant production in durable goods, technology and medical advancements, and energy development.

Centrally located with a strong logistics infrastructure that is within 600 miles of 60 percent of North American manufacturing and population. This proximity to major markets has attracted companies from more than 40 countries around the world.

Ready workforce of nearly 6 million Ohioans and world class education and training. Experience improved productivity, quality, and profits with access to talented workforce and a high concentration of top universities and technical schools.

Vibrant and affordable cities and towns. Big-city amenities – minus the long commute and high cost of living – make Ohio one of the most livable states in America.

Rank *in the U.S.*

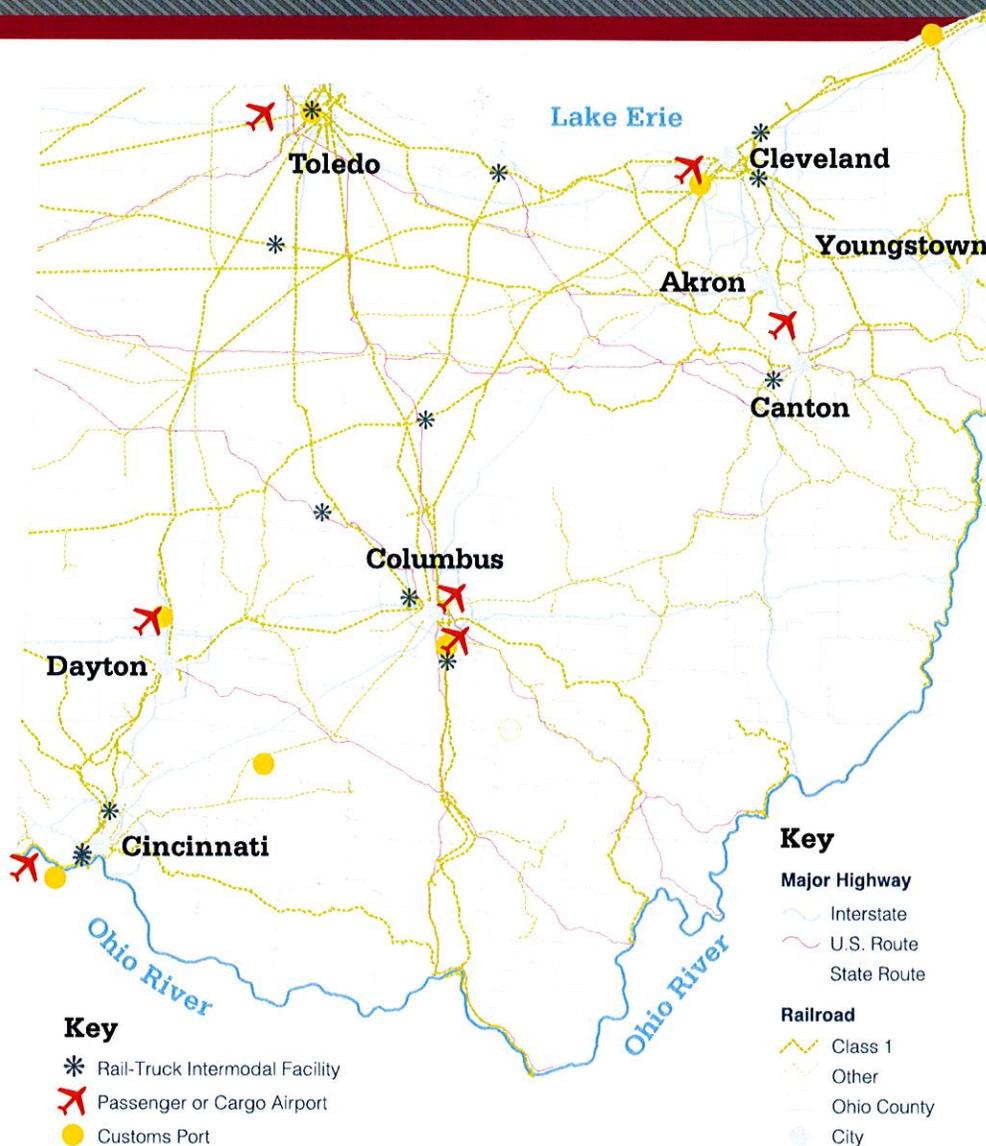
- 7TH** Largest Population
- 5TH** Largest Manufacturing GDP
- 1ST** in New Capital Investment Projects

OHIO'S PRIMARY INDUSTRIES:



OHIO'S STRONG BUSINESS FUNCTIONS:

- Back Office
- Headquarters & Consulting
- Logistics
- Research & Development



Easy access to your customers and supply chain

Ohio is recognized as a central business location with unbeatable access to most of the major manufacturing facilities in the United States. The state's top-notch logistics infrastructure is designed to get products to market faster, enabling Ohio companies to ship and receive goods, supplies, and resources without high transportation costs or expensive delays.

AIR

- Five international airports
- Three regional airports
- Three air cargo hubs

ROAD

- Eight major interstate highways; the nation's 4th largest interstate highway system
- Within a six-hour truck drive to Chicago and New York City

RAIL

- More than 5,000 miles of track
- 2nd most intermodals in the United States
- 4th largest network of operating railroads in the country

WATER PORTS

- 716 miles of navigable waterways leading to the Gulf of Mexico and St. Lawrence Seaway
- Nine commercial ports on Lake Erie and multiple terminals along the Ohio River
- Fourth largest maritime state by tonnage moved

Ohio's business-friendly economic climate accelerates your growth

Governor John Kasich has taken action to create a strong and sustainable business environment in Ohio that includes a common sense regulatory climate. We offer a highly competitive tax structure, allowing companies to enjoy a low cost of doing business and success in the state. In fact, the state of Ohio has the lowest tax rate on new capital investment in the Midwest and the third lowest in the U.S. For five out of the last six years, Ohio received national recognition as the top location for capital investment and the highest business expansion in the country.*



— Ernst & Young, May 2011

Reduce operating costs

No tax on inventory or corporate income

Enhance productivity

No tax on investments in machinery and equipment

Enjoy a level playing field

All companies taxed at the same low rate

Boost return on investment

No tax on product sold to customers outside Ohio

Reward entrepreneurship

First \$1 million in gross receipts are tax-free

Selected Ohio-Based Fortune 500 Companies

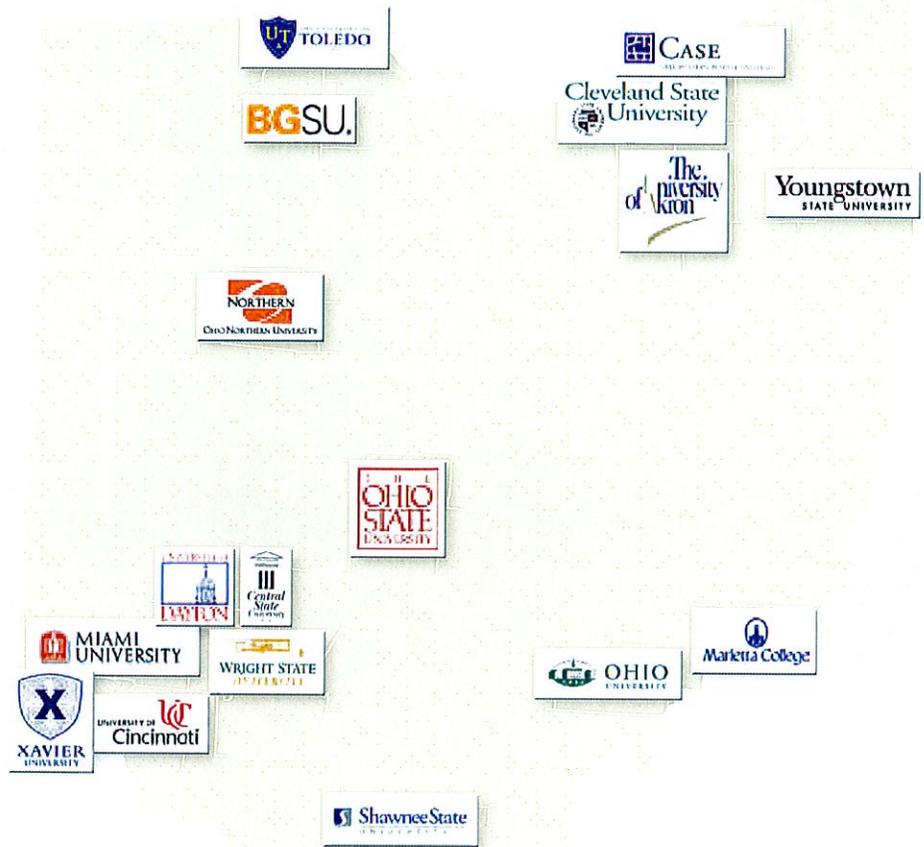


Find the workforce and talent you need

Right here in Ohio, we have a dedicated workforce of nearly 6 million Ohioans with diverse skill sets from manufacturing to high tech. The state is also home to some of the nation's best institutions of higher education. In fact, it has more than 200 colleges and universities, the most in the U.S., on a per capita basis. These assets combined will help ensure companies have access to the workforce they need for both short- and long-term success.

A collaboration between industry and academia was spearheaded by Governor Kasich to develop a network that matches workforce needs and educational offerings. Many of these collaborations are with community and technical colleges that provide degrees, certificates, and awards for advanced skill training.

Ohio entered a unique partnership with Monster.com to develop **OhioMeansJobs.com**, a one-of-a-kind portal to help people find jobs and help employers find the new talent they need. In other words, Ohio has the people and experience you need.



SELECTED OHIO UNIVERSITIES AND COMMUNITY COLLEGES

Universities

- Ohio Northern University
- Case Western Reserve University
- University of Dayton
- University of Akron
- University of Cincinnati
- University of Toledo
- Wright State University
- Ohio State University
- Cleveland State University
- Youngstown State University
- Ohio University
- Miami University
- Bowling Green State University

Community Colleges

- Belmont Technical College
- Cincinnati State Community & Technical College
- Columbus State Community College
- Cuyahoga Community College
- Edison Community College
- Hocking Technical College
- Lorain Community College
- Northwest State Community College
- Owens State Community College
- Rio Grande Community College
- Sinclair Community College
- Stark State College of Technology
- Terra Community College

Partner with leaders across diverse industries

Ohio's economic strength is built upon a foundation of diverse industries. Last year, the state's total economic output of \$484 billion crossed multiple sectors with significant production in durable goods, technology advancements, and energy development. From advanced manufacturing to biohealth, Ohio is well positioned to help your company thrive.

ADVANCED MANUFACTURING

Quick Facts

| | |
|-----------------------|----------------|
| ■ EMPLOYMENT | 110,267 people |
| ■ GROSS STATE PRODUCT | \$13.6 billion |
| ■ AVERAGE WAGES | \$59,263 |
| ■ NUMBER OF FIRMS | 1,690 |

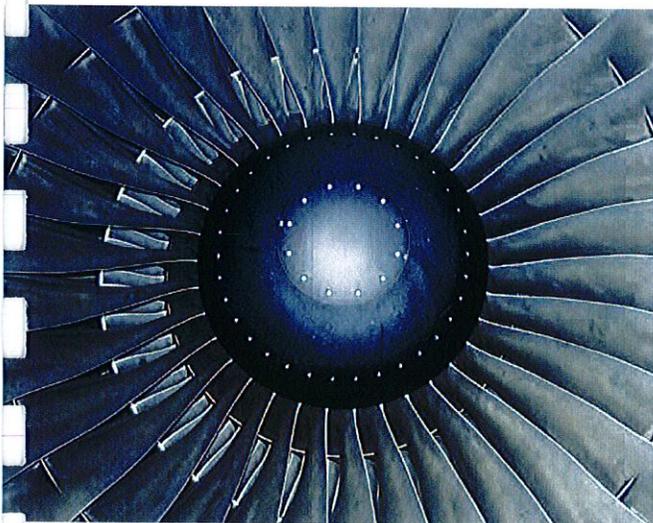
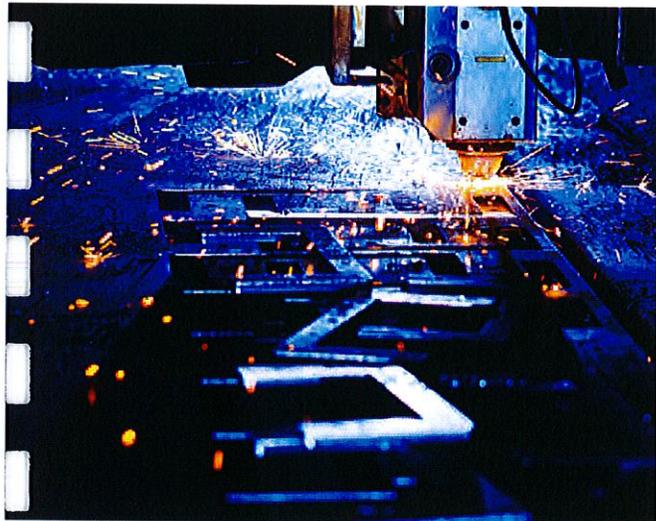
Manufacturing is represented in all of Ohio's targeted sectors, and leads the way with engineering, product design, and research advancements found in many of today's high-value industries. Ohio is the country's 3rd largest source of iron and steel products.

AEROSPACE & AVIATION

Quick Facts

| | |
|-----------------------|---------------|
| ■ EMPLOYMENT | 35,873 people |
| ■ GROSS STATE PRODUCT | \$5.3 billion |
| ■ AVERAGE WAGES | \$73,724 |
| ■ NUMBER OF FIRMS | 431 |

Ohio, the birthplace of aviation, has the largest concentration of aircraft engine manufacturers in the U.S. GE Aviation is headquartered here, and Ohio is the leading supplier to Boeing and Airbus S.A.S. The state is leading the way in unmanned systems and advanced materials development.





AUTOMOTIVE

Quick Facts

| | |
|-----------------------|---------------|
| ■ EMPLOYMENT | 79,572 people |
| ■ GROSS STATE PRODUCT | \$9.7 billion |
| ■ AVERAGE WAGES | \$53,127 |
| ■ NUMBER OF FIRMS | 585 |

Ohio is at the heart of the automotive industry with 68 percent of North American light vehicles produced by manufacturers including Chrysler, Ford, Honda, and GM. The state ranks 2nd in the U.S. for total tier-1 automotive suppliers.

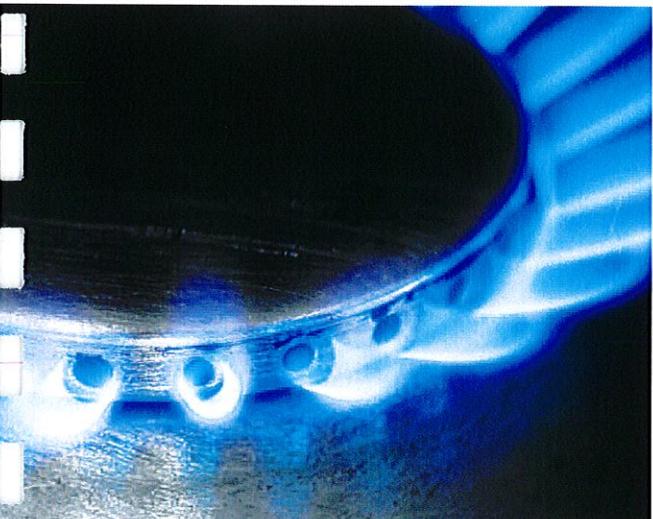


POLYMERS & CHEMICALS

Quick Facts

| | |
|-----------------------|----------------|
| ■ EMPLOYMENT | 87,488 people |
| ■ GROSS STATE PRODUCT | \$13.7 billion |
| ■ AVERAGE WAGES | \$56,461 |
| ■ NUMBER OF FIRMS | 1,387 |

Ohio leads the U.S. in the production of polymer resins, plastics, and rubber products. Developing the state's Utica shale presents a substantial opportunity to further grow Ohio's chemical and polymer industries through low-cost energy and close proximity to feedstock.



ENERGY

Quick Facts

| | |
|-----------------------|----------------|
| ■ EMPLOYMENT | 40,835 people |
| ■ GROSS STATE PRODUCT | \$17.5 billion |
| ■ AVERAGE WAGES | \$72,705 |
| ■ NUMBER OF FIRMS | 1,213 |

Ohio's Utica shale presents substantial opportunities for investments at all levels. The state also is experiencing growth in the wind and solar supply chain, as well as advanced technologies for energy efficiencies and a diverse supply of power generation.



FINANCIAL SERVICES

Quick Facts

| | |
|-----------------------|----------------|
| ■ EMPLOYMENT | 175,018 people |
| ■ GROSS STATE PRODUCT | \$37.4 billion |
| ■ AVERAGE WAGES | \$69,790 |
| ■ NUMBER OF FIRMS | 3,960 |

This industry is driven by the state's strong banking and insurance sectors and the relatively high number of large national companies headquartered here. Ohio is 2nd in the nation for its number of insurance headquarters; three of the top U.S. based banks are located here.



AGRIBUSINESS & FOOD PROCESSING

Quick Facts

| | |
|-----------------------|---------------|
| ■ EMPLOYMENT | 58,984 people |
| ■ GROSS STATE PRODUCT | \$9.4 billion |
| ■ AVERAGE WAGES | \$44,775 |
| ■ NUMBER OF FIRMS | 943 |

Ohio offers a rich food production industry through a diversified agriculture sector with high rankings in numerous crops. Our food processing sector ranks 5th in the U.S. Ohio's food processing companies cover the complete value chain.

BIOHEALTH

Quick Facts

| | |
|-----------------------|---------------|
| ■ EMPLOYMENT | 15,683 people |
| ■ GROSS STATE PRODUCT | \$3.1 billion |
| ■ AVERAGE WAGES | \$54,460 |
| ■ NUMBER OF FIRMS | 426 |

Ohio's clinical, manufacturing, and product R&D excellence in this industry is nationally recognized. More than 17 percent of all clinical trials in the U.S. are hosted in Ohio. We have the headquarters of the world's largest independent R&D organization, Battelle. And the Cleveland Clinic's heart, nephrology, and urology programs rank number one in the nation.

INFORMATION TECHNOLOGY & SERVICES

Quick Facts

| | |
|-----------------------|----------------|
| ■ EMPLOYMENT | 78,927 people |
| ■ GROSS STATE PRODUCT | \$10.6 billion |
| ■ AVERAGE WAGES | \$68,997 |
| ■ NUMBER OF FIRMS | 5,362 |

There are more firms in the Information Technology & Services cluster than in any of the other eight industries. We are strong in software design and home to the world's largest data warehousing and enterprise analytics company.



LOGISTICS

Ohio has the infrastructure assets you need to be efficient and cost effective. Discover the benefits of having access to the 4th largest interstate system in the United States and 13 intermodal terminals. Cargo handling facilities are available at the state's seven commercial airports and one dedicated freight-only airpark. Bulk products can be shipped over water via Lake Erie to the north and along the Ohio River to the south.



BACK OFFICE

Ohio offers a high-caliber workforce with solid skill sets that will keep your business humming along. We are a hub for data centers, call centers, and data centers that meet the demand for supporting a variety of industries, including the financial and insurance sectors.



R&D

Ohio excels in the research and development sector with strong collaboration between leading institutions such as Battelle, The Ohio State University, NASA Glenn and businesses to help bring your products to market.



HEADQUARTERS & CONSULTING

Ohio is a headquarter state. The state ranks fifth in the nation with 29 Fortune 500 companies headquartered here. These companies represent some of the world's leaders in branding, retail, consumer products, insurance, chemicals, and advanced manufacturing.

Ohio leading economic development

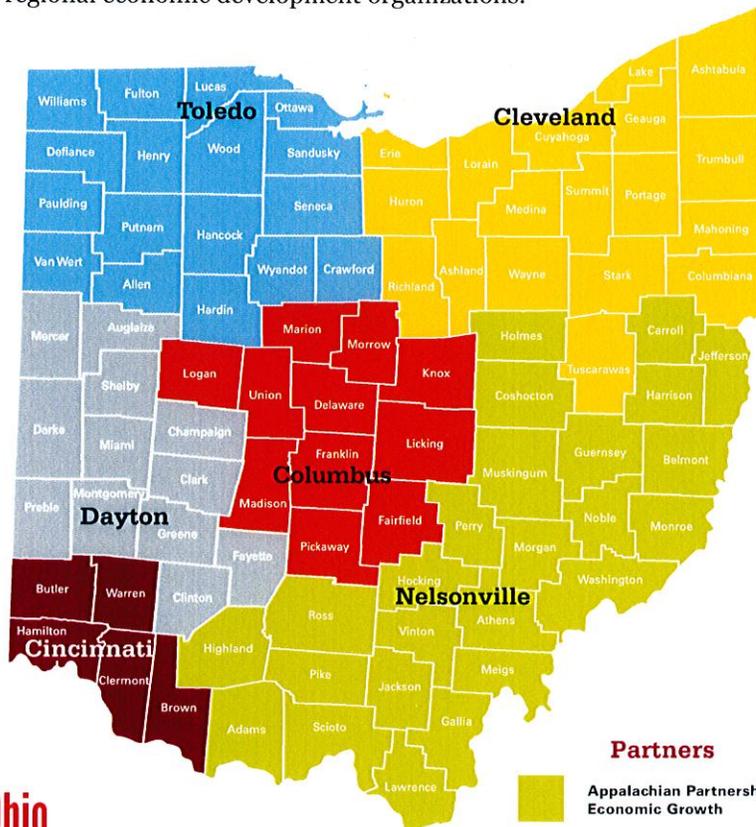
JobsOhio is your personalized economic development resource to help your business thrive. With an emphasis on strategic industry sectors, JobsOhio is a nonprofit organization that uniquely uses a private-sector approach to grow and attract business in Ohio. Supporting those efforts is the JobsOhio Network, a statewide partnership made up of Ohio's top regional economic development organizations.

Ohio is generating momentum

Ohio is a national leader in helping businesses grow, evidenced by companies generating more than 112,600 new jobs in the state since January 2011.

With its state and regional partners, JobsOhio has helped more than 460 companies invest or expand in Ohio, equating to more than 35,000 new jobs commitments, more than 124,000 retained jobs, and more than \$6.5 billion in capital investment.

This growth was experienced across all of JobsOhio's target industries, pointing to the assets Ohio has to offer businesses throughout the world.



Partners

- Appalachian Partnership for Economic Growth
- Cincinnati USA Partnership for Economic Development
- COLUMBUS 2020
- dayton development coalition
UNLEASHING THE DAYTON REGION
WWW.DAYTONREGION.COM
- Regional Growth Partnership
BY REFLECTING A PART OF THE HIGH PERFORMANCE ECONOMY
- team neo Cleveland+ Business

Selected companies investing in Ohio

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Built-in benefits to locating your business in Ohio

A business climate where you can thrive

Ohio has the lowest tax rate in the Midwest on new capital investment and a common sense regulatory approach so businesses can thrive. All businesses in Ohio benefit from reduced expenses and are taxed at the same low rate.

Partner with leaders across diverse industries

Ohio has multiple industries with significant manufacturing assets, advancements in technology and medicine, developments in energy, and much more.

Easy access to your customers and supply chain

Ohio has a strong logistics infrastructure, located within 600 miles of 60 percent of North American manufacturing and population.

Find the workforce and talent you need

Ohio has a dedicated workforce of nearly 6 million complemented by world-class education and training that provides enhanced productivity, quality, and profits.

Shorter commutes and a lower cost of living

Ohio has vibrant and affordable metropolitan areas – minus the long commutes – making it one of the most livable states in America.

Visit our website at Jobs-Ohio.com or call us at (614) 224-6446 to learn more



JobsOhio is a private, nonprofit corporation established by Governor John Kasich and the Ohio legislature to lead the job creation and economic development efforts for the state of Ohio.

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